

Appointment Questionnaire

ExecutivePerils

EPL+WHIP^(R)

FranchisePerils

RE360^(R)

Information Provided Will Be Used Solely For Appointment Purposes.

2023

Instructions

Please review, complete and return the attached documents to:

Info@eperils.com

1. Our appointments are for individual offices and branches, thus if your firm has multiple offices this application is for the specific office in the address section.
2. Please answer the questions as it pertains to the addressee location
3. Our payment terms are 25 days from inception. Minimum premiums may apply and will be highlighted. Any “broker fees” is earned at inception.
4. Please review, sign and date Agency Agreement, include agency’s E&O declaration page, & copy of State license. Forms can be found at:
<https://eperils.com/new-agents>

Executive Perils

Appointment Questionnaire

Name of Firm:

Address:

Phone No.:

City:

Website:

State:

Zip:

Marketing Manager:

Email:

Phone No.:

Are you a subsidiary ? If yes, who is parent:

Does Agency have dedicated D&O / E&O / Cyber personnel?

YES

NO

If Yes, please provide name and email:

Please describe your firm's general approach to proving insurance to your clients/prospects:

Current "go to" wholesaler(s) for D&O, E&O, EPL, Cyber? :

D&O written premium:

E&O written premium:

EPL written premium:

Top 5 D&O, EPL, Cyber insurance companies:

How many franchisors' do you have as clients:

Please list top 5:

Current carrier(s) used for franchisors' D&O and E&O:

Do you have dedicated producers soliciting real estate firms: Yes No

ExecutivePerils

Established 2000 • Licensed in 50 States • 100% Wholesale/ Program Administrators

Dedicated to bringing value to clients, insureds, underwriters & colleagues

2009 PowerBroker® • 2011 Risk Innovator® • 2012 PowerBroker® • 2014 Advisen Innovator • 2015 Insurance Insider Innovator

Wrote Industry's First 1st & 3rd Party Cyber Policy (1996) • 5 Star Wholesaler (2018,2019, 2020, 2021,2022)

Created: SuperContinuity (2008), Trilateral Coverage (2011), FranchisorSuite® (2014), DIC FLIPP® (2014), PurX®(2016), EPL+WHIP® (2023)

ExecutivePerils

Since 2000
"Out of Box"
Innovative/Challenging Risks
100% Broker

D&O:Public/Private/Non-Profit
Employment Practices
Miscellaneous E&O
Real Estate E&O
Cyber/Tech Liability
Intellectual Property
Media Liability
Insurance Agents' E&O
Legal Malpractice
Accountants' Malpractice
Crime
Fiduciary Liability
Privacy Insurance
General Partners Liability
REIT Liability
Private Equity Insurance

www.eperils.com

EPL+WHIP®

Launched 2023
National Exclusive
Homesite (A XV)
**Next Generation EPL plus
Up to \$1 million W&H**

Joint Employer
Immigration
Workplace Violence
Employee Privacy Violation
Fair Housing Discrimination
All Sub Limits- Reinstated
Continuity of Claims Coverage
Extremely Broad Definition of Insureds
W&H Defense & Indemnity
Duty To Defend
5 Question Renewal Application
Available in all States
No Industry Excluded

Insure Wisely®

www.eperils.com/EPLWHIP

FranchisePerils

Launched 2014
National Exclusive
ARCH (A XV)
**ONLY Policy Dedicated to
Franchisors**

FranchisorSuite®
Directors' & Officers'
Franchisors' Malpractice
Employment Practices
Fiduciary Liability
Vicarious Liability
Joint Employer
eFranchisorSuite
1st & 3rd Party Network Security &
Privacy

FranchisorSuitePRO
Professional Liability

Coverage Your Way™

www.FranchisePerils.com

RE360®

Launched 11/2017
National Exclusive
ARCH (A XV)
Comprehensive Real Estate Policy

Directors' & Officers'
Employment Practices
Tenant Discrimination
Client Discrimination
Real Estate Sales' E&O
Leasing E&O
Escrow E&O
Mortgage Brokers' E&O
Property Managers' E&O
Property Developers' E&O
Construction Managers' E&O
Lockbox Coverage
Title Agents' E&O
Auctioneers' E&O
Appraisers' E&O
Fiduciary Liability
Cyber/Privacy

www.eperils.com/RE360

EPL+WHIP[®]

COVERAGE OVERVIEW

EPL

Employment Practices
Liability



WHIP[®]

Wage & Hour
Insurance Protection

Sub Limit
Reinstatement

Up to
\$1,000,000
W&H Protection

Continuity
of Claims
Coverage

Immigration Defense Coverage

Joint Employer

Workplace Violence

Employee Privacy Violation

Broad Definition of Insureds

Seven Exclusions (with Carve Backs)

Five (5) Question Renewal Application

W&H Defense & Indemnity

RATINGS

• A.M. Best: A XV

DOXA Insurance Programs focuses on what's important to you: [1] Customized solutions for your clients' specialized coverage needs; [2] Direct access to industry experts with binding authority; and [3] A collaborative, peer-to-peer approach to problem solving. In the insurance industry, things are rarely black and white. At DOXA, we believe you need a partner that can navigate the gray areas. We're ready to help you find the right coverage for your clients with the least amount of friction possible. Learn more about our programs and services at doxainsurance.com

Executive Perils

— A DOXA INSURANCE COMPANY —

Other National Exclusive Programs

RE360[®] is designed to allow for diversified real estate companies to package their exposures into one comprehensive policy with broad coverage. RE360[®] provides coverage for:

- Directors & Officers
- Employment Practices
- Tenant Discrimination
- Client Discrimination
- Real Estate Sales E&O
- Mortgage Brokers E&O
- Property Developers E&O
- Appraisers E&O
- Title Agents E&O
- Property Managers E&O
- Leasing Agents E&O
- Lockboxes
- Cyber Insurance

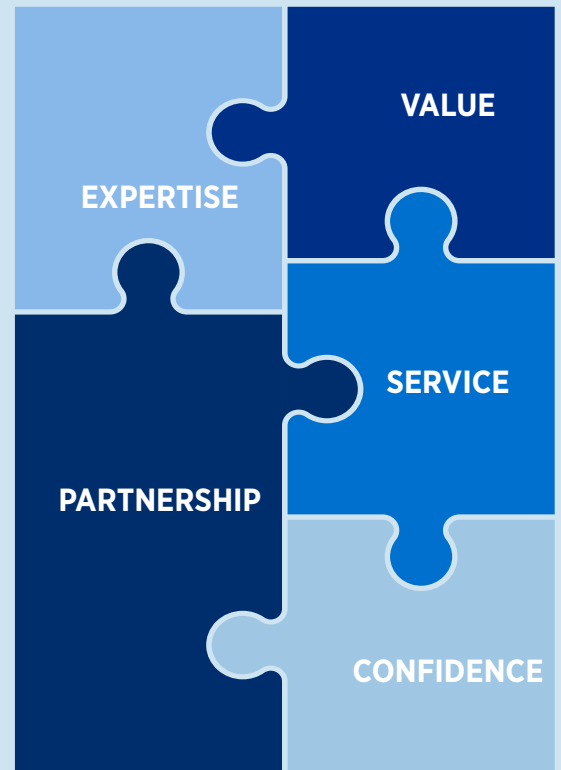
Learn more at eperils.com/RE360

Franchise Perils is solely dedicated to the franchise industry. Our policies are the broadest available, includes numerous enhancements unavailable elsewhere, and are unique to a franchisor. With over 300 Zors in our portfolio, we know the business of insuring franchisors.

Learn more at franchiseperils.com

OUR KEY STRENGTHS

- 1 Partnership.** We believe in the mutual benefit of building long-term relationships in good and challenging times.
- 2 Expertise.** We hire the best underwriters to create optimum solutions for every opportunity.
- 3 Value.** We strive to provide the industry's broadest coverage, equitable claims with fair pricing.
- 4 Confidence.** Our priority is to be there when you need us.
- 5 Service.** We are a service company that believes in prompt response with reliable processing.



UNDERWRITING

- Limited Distribution
- Wide Industry Appetite
- Available In All 50 States
- Only Seven Exclusions



COMPARE:

	EPL+WHIP	Others
• Sub Limit Reinstatement	<input checked="" type="checkbox"/>	<input type="checkbox"/>
• Continuity of Claim Coverage	<input checked="" type="checkbox"/>	<input type="checkbox"/>
• Wage & Hour (up to \$1 mil.)	<input checked="" type="checkbox"/>	?
• Wage & Hour Defense & Indemnity	<input checked="" type="checkbox"/>	?
• Joint Employer	<input checked="" type="checkbox"/>	<input type="checkbox"/>
• Employee Privacy	<input checked="" type="checkbox"/>	?
• Workplace Violence	<input checked="" type="checkbox"/>	?
• Immigration Coverage	<input checked="" type="checkbox"/>	?
• 5 Question Renewal Application	<input checked="" type="checkbox"/>	<input type="checkbox"/>
• Duty to Defend	<input checked="" type="checkbox"/>	?
• EPL / Wages & Hour Services	<input checked="" type="checkbox"/>	?
• A.M. Best A XV	<input checked="" type="checkbox"/>	?
• Exclusions with Carve Backs	<input checked="" type="checkbox"/>	?

SUBMISSION REQUIREMENTS:

- EPL+WHIP® Application
- 5 Years of Loss Runs With Values
- Copy of Current Policy
- Most Recent Year-End Financial Report

Let's talk.

WHIP@eperils.com
 eperils.com/EPLWHIP
 310.444.9333 ext. 100
 CA Lic. #0724999 & 0M05882

ExecutivePerils

— A DOXA INSURANCE COMPANY —

This brochure is provided solely as a general overview of some of the coverages available through this national exclusive program. Each submission is individual underwritten and may or may not have coverages listed in this document. We highly recommend that before purchasing any insurance the Insured seek advice from licensed insurance agents and brokers. ExecutivePerils is acting in an agent capacity with EPL+WHIP®.

Comprehensive Coverage for Diverse Real Estate Companies

RE360



The Most Comprehensive & Affordable Real Estate Insurance Solution

ExecutivePerils' RE360 policy enables Real Estate professionals to better control costs and gain comprehensive coverage for all facets of their operation with one policy, one underwriter and one expert claims' adjuster. RE360 provides easy, cost effective, and efficient procurement of valuable protection for directors, officers, owners and the corporate entity.

KEY FEATURES

- One Policy can include:
 - Directors & Officers**
RapidReputationResponse®
 - Employment Practices**
Tenant Discrimination
Client Discrimination
 - Malpractice/E&O**
Real Estate Sales E&O
Escrow E&O
Construction Mgmt E&O
Mortgage Brokers' E&O
Property Managers' E&O
Property Developer E&O
Lockbox Coverage
Title Agents' E&O
Auctioneers' E&O
Leasing Agents' E&O
Appraisers' Malpractice
 - Fiduciary Liability**
 - Cyber / Privacy**

Innovative Policy Overview

- Comprehensive Named Insured
- One Policy / One Underwriter
- One Application / All Coverages
- Claims - Made & Reported
- Coverage Can Apply to All Services
- Post Policy Reporting
- Agent Owned Property
- Broad Definition of RE Service
- Fair Housing Discrimination Coverage
- Subpoena Assistance Offered
- Limits Up to \$25 Million Available
- Highly Experienced Underwriters
- Liberal Pollution Exclusion
- No "Hammer": D&O, EPL and Fiduciary
- 80/20 "Hammer": E&O
- Retro Coverage Available
- Consent Credit/Mediation Incentive
- "Failure to Advise" Coverage
- No BI/PD Excl for RE Services
- Broad Public Relations Coverage
- Open House Coverage
- Renewal Application (After 1st Year)
- Excellent Claims Service
- A.M. Best: A+ XV

Critical Submission Requirements

- RE360 Application
- Five Years Carrier Loss Runs
- Sample Contracts
- Copies of Current Policies

National Exclusive Agent: **ExecutivePerils**

101 E. Washington Blvd., 10th
Fl, Ft. Wayne, IN 46802

www.eperils.com/RE360
CA LIC #0M05882
(310) 444-9333

FranchisorSuite® 2.0

LIABILITY INSURANCE PROGRAM

Available to Franchisors of any type;
no industries are automatically excluded.



FranchisorSuite® 2.0 provides franchisors with the only insurance policy written specifically for franchisors. The policy, over two years in the making, addresses the significant exposures of franchisors in a unique and exclusive policy. Written with one aggregate limit of liability, and five compulsory coverages allows for the strongest and broadest protection available in the insurance industry.

FranchisorSuite® 2.0 is stellar coverage with an A+ rated carrier and superior claim(s) handling.

	Them*	FranchisorSuite®
D&O, E&O, EPL and Fiduciary & Vicarious One Carrier / One Adjuster	NO ✗	YES ✓
All Risk Franchisor E&O	NO ✗	YES ✓
Vicarious Liability	NO ✗	YES - Insuring Agreement ✓
Absolute Bodily Injury Exclusion (Think Hot Coffee)	YES ✗	NO ✓
Absolute Property Damage Exclusion (Think Hotel Fire Litigation)	YES ✗	NO ✓
ADA Website Coverage	NO ✗	YES ✓
Hammer Clause	YES ✗	NO ¹ ✓
Franchisor Specific or Generic Wording	GENERIC ✗	FRANCHISOR ✓
Foreign Corrupt Practices Act (FCPA) Exclusion	YES ✗	NO ✓
Breach of Contract Exclusion	YES ✗	FDD Carve Back ✓
Anti-Poaching Coverage (optional)	NO ✗	YES ✓
Dedicated Franchise Claims Counsel	NO ✗	YES ✓
Renewal Application - No Warranties	NO ✗	YES ✓
Federal Trade Commission (FTC) Coverage	NO ✗	YES ✓
\$ 1 Million Derivative Investigation Coverage	NO ✗	YES ✓
Joint-Employer Coverage (Optional)	NO ✗	YES ✓

101 E. Washington Blvd., 10th Fl, Ft. Wayne, IN 46802