Management Consultants SUPPLEMENTAL APPLICATION



Instructions to the applicant:

- 1. Please answer all the questions. This information is required to make an underwriting and pricing evaluation. Your answers hereunder are considered legally material to that evaluation
- 2. If a question is not applicable, state N/A. If more space is required to answer a question, please attach exhibit with the question number.
- 3. Application must be signed and dated by authorized person.

| | Previous Year: | Last Year: | Est. This Year: |
|--|--------------------------|------------------|---------------------------|
| Breakdown of Total Staff | | | |
| Professionals engaged in providing | | | |
| management consulting services to clients: | | | |
| Other Employees (non-professional): | | | |
| Total: | | | |
| Describe, in detail, the percentage breakdown of | of the different service | es for which the | e annlicant renders |
| professional services: | or the different service | cs for which the | e applicant renders |
| | | | |
| Type of Services | Percentage | | |
| Organizational Structure | % | | |
| Employee Evaluation | % | | |
| System Analysis | % | | |
| Long-Range Planning | % | | |
| Marketing | % | | |
| Investment Counseling | % | | |
| Management Leveraged Buyouts | % | | |
| Risk Management | % | | |
| Benefit Consulting | % | | |
| Data Processing Consulting | % | | |
| Merger / Acquisition / Divestiture | % | | |
| Product Development | % | | |
| Economic Forecasting | % | | |
| Other (specify) | % | | |
| • | Must total 100 | % | |
| | | | |
| Does the applicant guarantee services? | | | \square Yes \square N |

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| 4. | Are the applicant's fees contingent up | pon cost reductions? | ☐ Yes ☐ No |
|-------|---|---|--------------|
| 5. | If the applicant is an executive search | n firm, do you work on a contingency basis? | ☐ Yes ☐ No |
| 6. | Does the applicant derive revenues fr | rom transactions involving any of the following | ng? |
| | Listed stocks | | ☐ Yes ☐ No |
| | Unlisted stocks | | ☐ Yes ☐ No |
| | Bonds | | ☐ Yes ☐ No |
| | Unregistered Stocks or Bonds | S | ☐ Yes ☐ No |
| | Commercial Paper | | ☐ Yes ☐ No |
| | Options Contracts | | ☐ Yes ☐ No |
| | Commodity Futures | | ☐ Yes ☐ No |
| | Other (real estate, oil & gas, j | oint ventures, trust, etc – specify) | □ Yes □ No |
| appli | cation for insurance containing any false | intent to defraud any insurance company or of e information, or conceals for the purpose of reto, commits a fraudulent insurance act. | |
| Sign | ature of Owner, Officer or Partner | Print or Type Name and Title | Date (m-d-y) |
| | | | |

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