

# ARCH SPECIALTY INSURANCE COMPANY (Herein called the "Company")

## APPLICATION FOR MISCELLANEOUS PROFESSIONAL LIABILITY INSURANCE

This is an application for **CLAIMS MADE AND REPORTED INSURANCE.** Such insurance, if accepted by the Company, applies only to claims first made against the Insured and reported to the Company during the Policy Period. Refer to terms and conditions of the of the policy for coverage limitations.

Instructions to the Applicant:

- Please answer all the questions. The information is required to make an underwriting and pricing evaluation. Your answer hereunder is considered legally material to the evaluation.

- If a question is not applicable, state N/A. If more space is required to answer a question, please attach an exhibit with question number.

1. Name of Applicant Firm:

Website Address:

2. Home Office Address:

 Number
 Street

 City
 State
 Zip Code

- 3. Locations of all branch offices:
- 4. Names and locations of all subsidiaries or affiliates for which coverage is desired:

5.	Applicant is:	
	Individual Partnership Corporation Other (If Other, ple	ase explain)
6.	(a) Is the Applicant Firm: controlled, owned, affiliated or associated with any other f company?	irm, corporation or
	Yes No If yes, please explain:	

(b) Are any services provided by the applicant to such business enterprises? Yes \_\_\_\_\_ No If yes, please explain: \_\_\_\_\_\_

- 7. State firm's gross fees and revenues:
  - (a) Projected for next 12 months:
    (b) For the last 12 months:
    \$\_\_\_\_\_mil
  - (c) Year before that: \$\_\_\_\_\_mil
- 8. (a) Date applicant firm was established:
- (b) During the past five(5) years: Has the name of the applicant firm been changed? Y\_\_\_\_N\_\_\_\_ Has any other business been acquired, merged or consolidated with the firm? Y\_\_\_N If yes, please explain below or in an attachment. Please include information on liabilities of acquired entities (c) Please give names of any professional organizations or associations of which the firm or its principals are members: 9. Describe professional services for others for which coverage is desired.
  - (a) What is the breakdown percentage of gross fees and revenue derived from each service listed?
     Service:
    - \_\_\_\_\_\_ % \_\_\_\_\_\_ % \_\_\_\_\_\_ % \_\_\_\_\_\_ %

10. (a) Describe the firm's client selection process.

(b) Does the firm perform credit checks on all clients?		Y	N
Please Explain:			
(c) Is management's approval required for all new clients?	Y	N	
(d) Does the firm maintain a system to avoid conflicts of			
interests?		Y	N
Please Explain:			

(e) List the firm's largest clients or jobs for the current year and the revenues received from those clients for this year, as well as the two previous years:

Annual Revenues			
Current	Last	Previous	
Year	Year	Year	
	Current	Current Last	

- 11. Please describe the types of negligent acts, errors, omissions incidents, circumstances or exposures which the firm believes could result in a professional liability or errors and omissions claims
- 12. (a) Describe any procedures, precautions or safeguards the firm uses to avoid such claims:

\_\_\_\_\_

\_\_\_\_\_

- (b) Describe firm's procedures for resolving disputes with clients over fees or charges, should they arise:
- (c) Are the firm's fees ever contingent upon client's cost reductions, or increased sales for the client or successful completion of the assignment?
- 13. Does applicant have written contracts or agreements with each client? Y\_\_\_\_ N\_\_\_\_

If No:

- (a) What percent of time are contracts not used? \_\_\_\_\_%
- (b) What governs the performance of services in the absence of a contract?
- (c) Explain why contracts are not used in such instances.

#### If Yes:

Does the applicant's contract contain:

(a) Hold harmless or indemnity agreements injurious to applicant?

Y\_\_\_\_ N\_\_\_\_

Y\_\_\_\_ N\_\_\_\_

Y\_\_\_\_ N\_\_\_\_

Y\_\_\_\_ N\_\_\_\_

Y\_\_\_\_ N\_\_\_\_

Y\_\_\_\_ N\_\_\_\_

Y N

%

- (b) Hold harmless or indemnity agreements injurious to client?
- (c) Guarantees or warranties?
- (d) A specific description of the services applicant will provide to client?
- (e) Clauses defining the responsibilities of each party?
- (f) A "force majeure" limitation clause?
- (g) Clauses limiting the liability of the applicant?
- (h) What is the standard limitation of liability provision?
- (i) What percentage of contracts is customized?
- (j) Who has authority to customize contracts?

(k) Who has authority to commit applicant to a contract?

- (1) Please describe milestone management procedures.
- (m) What is the average length of time of contracts?
- (n) What is the longest time of contracts?
- (o) What is the average dollar value of contracts?
- (p) What is the largest dollar value of contracts?
- 14. Name of law firm (if any) which renders advice to Applicant on contracts and other business matters:
- 15. Name of Applicant's accounting firm:
- 16. (a) What percentage of revenues listed in question 7 is generated from services provided by subcontractors?
  - (b) Names of firms that are subcontractors to the applicant:
  - (c) Describe services provided by such subcontractors:

#### 17. Please state:

Pol <u>Per</u>	<u>riod</u>	Insurer	"Yes or No"		Deduction	P <u>remium</u>	<u>Date</u>	
	licy	Ŧ	Claims Made Coverage	<u>Limit</u>	<b>Deductible</b>	Dromium	<b>Retroactive</b>	
21.	List a	ny similar in	surance carried du	ring the pa	st five (5) year	rs. If none, ch	eck here:]	NONE
						Y	N	
20.	actua	l or alleged e	pplicant Firm or it rrors, omissions, o n being made again	ffenses or	circumstances	which may rea	asonably be expec	ted
	() () (0 (0	<ul> <li>a) Date and</li> <li>b) Present St</li> <li>c) Amount o</li> <li>d) Amount R</li> </ul>	Description of Cla	and Liabi se Expense	es and Liability	y, if file not clo		
	If so	attach exhibi	it giving.			Y	N	
19.		•	or claims been ma ers, officers, or emp	U	**	· •	cessors,	
	If so,	please give o	letails and advise r	present stat	us of any indiv	viduals involve	ed.	
	nve (	<i>b)</i> years:				Y	N	
18.	discip		y of its principals, by any governme					
	<ul><li>c) N</li><li>d) U</li></ul>	umber of no sual minimu	ner professional em n-professional emp m educational and uired for professio	ployees profession	al training			
			incipals, officers an					

22. Has any application for similar insurance, made on behalf of the Applicant or any of its predecessors in business, been declined or has any such insurance ever been rescinded, canceled or been refused renewal?

Yes\_\_\_\_ No\_\_\_\_

23. Limit of Liability desired: (Same limit would apply to "each claim" and as annual aggregate for all claims)

<u>\$1,000,000</u> <u>\$2,000,000</u> <u>\$5,000,000</u> <u>\$10,000,000</u>

Other \$\_\_\_\_\_

Deductible Desired: \$\_\_\_\_\_each claim

### PLEASE ATTACH THE FOLLOWING:

Brochures, advertisements or other descriptive literature about the applicant firms, its operations and services.

Copy of standard contract or proposal letter used with clients.

Resumes of Key Professionals.

Copy of an Organization Chart.

Copy of the Internal Control and/or Quality Control procedures.

Copy of the Most Current Audited Financial Statements.

APPLICATION MUST BE SIGNED AND DATED BY AN AUTHORIZED OFFICER, PARTNER OR PRINCIPAL.

THIS APPLICATION DOES NOT BIND THE APPLICANT OR THE COMPANY, NOR DOES IT OBLIGATE THE COMPANY TO ISSUE A POLICY OR INSURE ANY SERVICES. HOWEVER, IT IS AGREED THAT SHOULD A POLICY BE ISSUED, THIS APPLICATION WILL BE ATTACHED TO AND MADE A PART OF THE POLICY.

#### **NOTICE:**

THE LIMIT OF LIABILITY IN THE POLICY, IF ISSUED, MAY BE REDUCED OR COMPLETELY EXHAUSTED BY CLAIM COST AND/OR LEGAL DEFENSE. IN SUCH EVENT, THE COMPANY SHALL NOT BE LIABLE FOR ANY JUDGMENT, SETTLEMENT OR CLAIM COST OR LEGAL DEFENSE COST WHICH ARE IN EXCESS OF THE LIMITS OF LIABILITY STATED ON THE DECLARATIONS PAGE OF POLICY.

THE DEDUCTIBLE IN THE POLICY, IF ISSUED, APPLIES TO CLAIM COSTS AND LEGAL DEFENSE AS WELL AS TO JUDGMENTS AND SETTLEMENTS.

THE UNDERSIGNED(S) CERTIFIES THAT HE/SHE IS THE DULY AUTHORIZED REPRESENTATIVE(S) OF EACH PROPOSED INSURED WHICH SUBMITS THIS APPLICATION TO THE ROCK RIVER INSURANCE COMPANY FOR A POLICY OF INSURANCE. THE STATEMENTS AND INFORMATION ABOVE AND ALL SCHEDULES AND DOCUMENTS SUBMITTED, OF WHICH THE UNDERWRITER RECEIVES NOTICE, ARE DEEMED PARTS OF THE APPLICATION (ALL OF WHICH SCHEDULES AND DOCUMENTS SHALL BE DEEMED ATTACHED TO THE POLICY AS IF PHYSICALLY ATTACHED THERETO), AND THE WORD "APPLICATION" REFERS TO ALL OF THE FOREGOING.

EACH PROPOSED INSURED REPRESENTS THAT THE STATEMENTS SET FORTH IN THE APPLICATION ARE TRUE AND CORRECT, AND THAT REASONABLE EFFORTS HAVE BEEN MADE TO OBTAIN INFORMATION SUFFICIENT FOR ACCURATE COMPLETION OF THIS APPLICATION. IT IS FURTHER AGREED BY EACH PROPOSED INSURED THAT EACH POLICY OR RENEWAL THEREOF, IF ISSUED, IS ISSUED IN RELIANCE UPON THE TRUTH OF THE REPRESENTATIONS AND INFORMATION IN THE APPLICATION. EACH PROPOSED INSURED UNDERSTANDS AND AGREES THAT ANY INSURANCE POLICY ISSUED BY THE COMPANY SHALL BE SUBJECT TO RESCISSION IF THIS APPLICATION CONTAINS ONE OR MORE MISREPRESENTATIONS OR OMISSIONS MATERIAL TO THE ACCEPTANCE OF THE RISK BY THE COMPANY.

IF THE INFORMATION SUPPLIED ON THIS APPLICATION OR ATTACHMENTS THERETO CHANGES BETWEEN THE DATE OF THIS APPLICATION AND THE INCEPTION DATE OF THE POLICY, THE APPLICANT WILL IMMEDIATELY NOTIFY THE COMPANY OF SUCH CHANGES.

SIGNED BY AUTHORIZED OFFICER, PARTNER OR PRINCIPAL

PRINT OR TYPE NAME & TITLE

PHONE NUMBER

DATE