

Name of Insurance Company to which **Application*** is made (herein called the "**Insurer**"[†])

RE ASSURE® RENEWAL APPLICATION REAL ESTATE PROFESSIONAL LIABILITY APPLICATION

NOTICE: THE LIMITS OF LIABILITY AVAILABLE TO PAY JUDGMENTS OR SETTLEMENTS SHALL BE REDUCED BY AMOUNTS INCURRED FOR LEGAL DEFENSE AND CLAIMS EXPENSES. FURTHER NOTE THAT AMOUNTS INCURRED FOR LEGAL DEFENSE AND CLAIMS EXPENSES SHALL BE APPLIED AGAINST THE RETENTION AMOUNT. IF THE POLICY IS ISSUED, SOME COVERAGES WILL BE ON A CLAIMS-MADE AND REPORTED BASIS.

"You," "Your" or "Applicant" refer individually and collectively to the Applicant, subsidiaries, persons, entities, and the authorized agent of all person(s) and entity(s), proposed for this insurance. Some sections of the Application may not apply to You. If this is the case, please mark "not applicable" (N/A). In the event You need more space to fully answer a question, please attach separate sheet(s) to this Application with Your full answer. Before continuing, please attach copies of:

- 1. Standard contracts and agreements (customer and independent contractor).
- 2. Current financial statements (e.g, annual report, audit, 10K, pro-forma, etc.).
- 3. If less than two (2) years in business, a business plan and resumes of principal officers.
- 4. Sample of services brochure and advertising materials.
- 5. List of mergers, acquisitions or divestitures within past three (3) years, including dates and whether **You** acquired or retained assets, liabilities, or both; applicable retroactive dates; scope of due diligence (contracts, prior litigation).
- 6. Other information that You believe will better help us understand Your business.

I. GENERAL INFORMATION							
Full Name of Applicant :							
(attach separate list of subs	idiaries for which covere	age					
is sought under this Applica	ution [‡])						
Applicant Type:	☐ Individual ☐ Cor	rporation Partnership	Other (describe: :)				
Applicant ownership	Publicly traded Privately held						
Mailing Address:							
Telephone:		State of Incorporation:	NA				
Date Established:	No. of Employees:						
Risk Manager/Contact:		Contact E-Mail Address	ss:				
Applicant Home Page:	http://						
Business Description:							
Requested Effective Date:	Re	lequested Retroactive Date:					
Aggregate Limit	\$ Re	etention Options: \$5,000	tion Options: \$5,000 \$10,000 \$15,000 \$25,000				
Requested:	\$5	$50,000 \boxed{\$100,000} \boxed{\$250}$	\$100,000				
Broker:	Br	roker Phone Number:					

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^{*} Terms appearing in **bold** type have special meanings. See Clause 2, of the policy for more information.

[†] If this blank is not completed "**Insurer**" shall mean the insurer that issues the policy to the **Applicant** based on this Application.

[‡] For each subsidiary listed, include **Your** percentage of ownership, the acquisition or formation date of such subsidiary and the services performed by such subsidiary. Regardless of the list of subsidiaries provided by **You**, there shall be no coverage for any subsidiary unless specifically endorsed to the proposed policy, or if "blanket" subsidiary coverage is specifically provided, such subsidiary falls within the definition of "subsidiary" as defined in the policy issued.

II. REVENUE INFORMATION§						
(Fiscal year basis)	Prior Year	Current Year		Projected Next Year		
Total U.S. Revenue	\$	\$		\$		
Total Non-U.S. Revenue	\$	\$		\$		
Total # of Transactions						
Net Income	\$			\$		
Current Lightities	\$ £			\$ \$		
Current Liabilities Total Assets	\$ \$ \$ \$			\$ \$		
Total Debt	\$ \$	\$ \$		<u> </u>		
	<u> </u>	Ψ	L	Ψ		
PROFESSIONAL SERVICE ALLOCA		V 1 1	. 1 1			
Select the business activity(ies) You perf fiscal year for such activity(ies):	orm. Also, estimate	e Your total annual proje	ctea worta	wiae revenue for the next		
			D	* . I.A. I.D.		
Professional Service			Projected Annual Revenues			
Property Manager			<u>\$</u>			
Commercial Real Estate Agent & Broker	r		<u>\$</u>			
Residential Real Estate Agent & Broker			<u> </u>			
Mortgage Broker Services			\$			
Escrow Services			\$			
Business Brokering			<u>\$</u>			
Additional Sources of Revenue						
Other professional services, please descri	ibe:			<u>\$</u>		
Other, please describe:			<u>\$</u>			
TOTAL:			<u>\$</u>			
III. CONTRACTS AND LICENSING	G AGREEMENTS					
1. Do You require professional services	s contracts with all	customers?		☐ Yes ☐ No		
What percentage of Your client c	ontracts are in writi	ng?	☐ <65°	% ☐ 65-90% ☐ >90%		
2. Do You use board certified contracts, forms, and disclosures? If not please attach Yes No						
a copy your standard contract.						
3. Does Your standard professional services contracts contain the following provisions? (<i>check all that apply</i>)						
☐ Conditions of Service Acceptance ☐ Guarantees regarding Your work						
Exclusion of Consequential Damages Force Majeure Clause						
Project Phases or Milestones, including Testing Warranty Disclaimers						
☐ Indemnification Clause ☐ Hold Harmless Clause						
Limitation of Liability: Monetary cap on liability other (describe:)						
4. Do You employ a contract administra	☐ Yes ☐ No					
5. Are all modifications to Your standa	☐ Yes ☐ No					
6. Does legal counsel approve any devi-	☐ Yes ☐ No					
7 How many attorneys do Vou employ						

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[§] Include the revenue information of any subsidiary for which coverage is sought under this **Application**.

8. If You employ any attorneys, would You like a separate quote for Employed Lawyers coverage in the event a claim is made against them in the performance of their legal services?	☐ Yes ☐ No				
IV. SUBCONTRACTOR MANAGEMENT					
1. What percentage of Your services are provided by: Independent Contractors% Temporary Workers%					
2. Do You utilize a standard contract for all work performed by independent contractors? If "yes", attach a copy of Your standard contract.	☐ Yes ☐ No ☐ NA				
3. What percentage of independent contractors have written contracts with You ?	% ☐ 65-90% ☐ >90%				
4. Do You require independent contractors to provide proof of: (<i>check all that apply</i>) Errors & Omissions insurance					
V. <u>CLIENT FUNDS</u>					
1. Do You handle the collection of any funds on behalf of clients or others (i.e., rent collection, deposits, etc.)?	☐ Yes ☐ No				
2. If "yes", are the funds held longer than 12 months?	☐ Yes ☐ No ☐ NA				
3. If "yes", are the funds held in an escrow or trust account?	Yes No NA				
VI. GENERAL OPERATIONAL INFORMATION					
1. Do You supervise the work of other staff members and agents?	☐ Yes ☐ No				
2. How many years of experience do the principles of the firm have?					
3. Are files reviewed for completeness and accuracy by senior management and /or principals of the firm?	☐ Yes ☐ No				
4. Do You provide a formalized training program for all professionals and staff?	☐ Yes ☐ No				
5. Do You require a seller disclosure form to be completed by the seller on all properties?	☐ Yes ☐ No				
6. Do You recommend the buyer acquire a home inspection report on all properties?	☐ Yes ☐ No				
7. Do You have any on-site presence at builder developments or exclusive listing arrangements with builders or developers?	☐ Yes ☐ No				
8. Do You offer a home warranty on all residential sales?	☐ Yes ☐ No				
9. Do You formally disclose dual agency relationships in writing?	☐ Yes ☐ No				
10. What percentage of transactions did you represent both buyer and seller?	<u>%</u>				
11. Do You manage residential or commercial properties?	☐ Yes ☐ No				
12. Do You manage and supervise maintenance, renovation, and construction projects?	☐ Yes ☐ No				
If "yes", do You hire and manage subcontractors performing the work?	☐ Yes ☐ No				
13. Do You have any ownership interest in the properties You manage? If "yes", please provide a schedule of the properties with the percentage owned.	☐ Yes ☐ No				
14. Do You have a risk management program in place?	☐ Yes ☐ No				
15. Do You belong to any professional associations? If "yes", please list the associations.	☐ Yes ☐ No				

VII. ADDITIONAL DOCUMENTS AND INFORMATION INCORPORATED BY REFERENCE

ALL WRITTEN STATEMENTS, MATERIALS OR DOCUMENTS FURNISHED TO THE INSURER IN CONJUNCTION WITH THIS APPLICATION, REGARDLESS OF WHETHER SUCH DOCUMENTS ARE ATTACHED TO THE POLICY, ARE HEREBY INCORPORATED BY REFERENCE INTO THIS APPLICATION AND MADE A PART HEREOF, INCLUDING WITHOUT LIMITATION ANY SUPPLEMENTAL APPLICATIONS OR QUESTIONNAIRES.

VIII. <u>LEGAL NOTICE AND SIGNATURES</u>

BEFORE YOU SIGN THIS APPLICATION, READ THESE NOTICES CAREFULLY AND DISCUSS WITH YOUR BROKER IF YOU HAVE ANY QUESTIONS.

FOR THE PURPOSES OF THIS APPLICATION, THE UNDERSIGNED DULY AUTHORIZED REPRESENTATIVE OF ALL PERSON(S) OR ENTITIES PROPOSED FOR THIS INSURANCE DECLARES THAT, TO THE BEST OF HER/HER KNOWLEDGE AND BELIEF, AFTER REASONABLE INQUIRY, THE STATEMENTS IN THIS APPLICATION, AND IN ANY ATTACHMENTS, ARE TRUE AND COMPLETE

THE UNDERSIGNED DULY AUTHORIZED REPRESENTATIVE AGREES THAT IF THE STATEMENTS AND INFORMATION SUPPLIED ON THIS APPLICATION OR INCORPORATED BY REFERENCE CHANGES BETWEEN THE DATE OF THIS APPLICATION AND THE EFFECTIVE DATE OF THE INSURANCE, HE/SHE (UNDERSIGNED) WILL, IN ORDER FOR THE INFORMATION TO BE ACCURATE ON THE EFFECTIVE DATE OF THE INSURANCE, IMMEDIATELY NOTIFY THE INSURER OF SUCH CHANGES, AND THE INSURER MAY WITHDRAW OR MODIFY ANY OUTSTANDING QUOTATIONS AND/OR AUTHORIZATIONS OR AGREEMENTS TO BIND THE INSURANCE.

SIGNING OF THIS APPLICATION DOES NOT BIND THE **APPLICANT** OR THE INSURER TO COMPLETE THE INSURANCE, BUT IT IS AGREED THAT THIS APPLICATION AND ANY INFORMATION INCORPORATED BY REFERENCE HERETO, SHALL BE THE BASIS OF THE CONTRACT SHOULD A POLICY BE ISSUED, AND IS INCORPORATED INTO AND IS PART OF THE POLICY.

SHOULD INSURER ISSUE A POLICY, **APPLICANT** AGREES THAT SUCH POLICY IS ISSUED IN RELIANCE UPON THE TRUTH OF THE STATEMENTS AND REPRESENTATIONS IN THIS APPLICATION OR INCORPORATED BY REFERENCE HEREIN. ANY MISREPRESENTATION, OMISSION, CONCEALMENT OR INCORRECT STATEMENT OF A MATERIAL FACT, IN THIS APPLICATION, INCORPORATED BY REFERENCE OR OTHERWISE, SHALL BE GROUNDS FOR THE RESCISSION OF ANY POLICY ISSUED.

NOTICE TO APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION OR, CONCEALS, FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT ACT, WHICH IS A CRIME AND MAY SUBJECT SUCH PERSON TO CRIMINAL AND CIVIL PENALTIES.

STATE FRAUD DISCLOSURES:

NOTICE TO ARKANSAS, NEW MEXICO AND WEST VIRGINIA APPLICANTS: ANY PERSON WHO KNOWINGLY PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT, OR KNOWINGLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE IS GUILTY OF A CRIME AND MAY BE SUBJECT TO FINES AND CONFINEMENT IN PRISON.

NOTICE TO COLORADO APPLICANTS: IT IS UNLAWFUL TO KNOWINGLY PROVIDE FALSE, INCOMPLETE, OR MISLEADING FACTS OR INFORMATION TO AN INSURANCE COMPANY FOR THE PURPOSE OF DEFRAUDING OR ATTEMPTING TO DEFRAUD THE COMPANY. PENALTIES MAY INCLUDE IMPRISONMENT, FINES, DENIAL OF INSURANCE, AND CIVIL DAMAGES. ANY INSURANCE COMPANY OR AGENT OF AN INSURANCE COMPANY WHO KNOWINGLY PROVIDES FALSE, INCOMPLETE, OR MISLEADING FACTS OR INFORMATION TO A POLICYHOLDER OR CLAIMANT FOR THE PURPOSE OF DEFRAUDING OR ATTEMPTING TO DEFRAUD THE POLICYHOLDER OR CLAIMANT WITH REGARD TO A SETTLEMENT OR AWARD PAYABLE FROM INSURANCE PROCEEDS SHALL BE REPORTED TO THE COLORADO DIVISION OF INSURANCE WITHIN THE DEPARTMENT OF REGULATORY AUTHORITIES.

NOTICE TO DISTRICT OF COLUMBIA APPLICANTS: WARNING: IT IS A CRIME TO PROVIDE FALSE OR MISLEADING INFORMATION TO AN INSURER FOR THE PURPOSE OF DEFRAUDING THE INSURER OR ANY

OTHER PERSON. PENALTIES INCLUDE IMPRISONMENT AND/OR FINES. IN ADDITION, AN INSURER MAY DENY INSURANCE BENEFITS IF FALSE INFORMATION MATERIALLY RELATED TO A CLAIM WAS PROVIDED BY THE APPLICANT.

NOTICE TO FLORIDA APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO INJURE, DEFRAUD, OR DECEIVE ANY INSURER FILES A STATEMENT OF CLAIM OR AN APPLICATION CONTAINING ANY FALSE, INCOMPLETE OR MISLEADING INFORMATION IS GUILTY OF A FELONY IN THE THIRD DEGREE.

NOTICE TO KENTUCKY APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE CONTAINING ANY MATERIALLY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME.

NOTICE TO LOUISIANA APPLICANTS: ANY PERSON WHO KNOWINGLY PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT OR KNOWINGLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE IS GUILTY OF A CRIME AND MAY BE SUBJECT TO FINES AND CONFINEMENT IN PRISON.

NOTICE TO MAINE APPLICANTS: IT IS A CRIME TO KNOWINGLY PROVIDE FALSE, INCOMPLETE OR MISLEADING INFORMATION TO AN INSURANCE COMPANY FOR THE PURPOSE OF DEFRAUDING THE COMPANY. PENALTIES MAY INCLUDE IMPRISONMENT, FINES OR A DENIAL OF INSURANCE BENEFITS.

NOTICE TO MARYLAND APPLICANTS: ANY PERSON WHO KNOWINGLY AND WILLFULLY PRESENTS A FALSE OR FRAUDULENT CLAIM FOR PAYMENT OF A LOSS OR BENEFIT OR WHO KNOWINGLY AND WILLFULLY PRESENTS FALSE INFORMATION IN AN APPLICATION FOR INSURANCE IS GUILTY OF A CRIME AND MAY BE SUBJECT TO FINES AND CONFINEMENT IN PRISON.

NOTICE TO MINNESOTA APPLICANTS: A PERSON WHO FILES A CLAIM WITH INTENT TO DEFRAUD OR HELPS COMMIT A FRAUD AGAINST AN INSURER IS GUILTY OF A CRIME.

NOTICE TO NEW JERSEY APPLICANTS: ANY PERSON WHO INCLUDES ANY FALSE OR MISLEADING INFORMATION ON AN APPLICATION FOR AN INSURANCE POLICY IS SUBJECT TO CRIMINAL AND CIVIL PENALTIES.

NOTICE TO NEW YORK APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME, AND SHALL ALSO BE SUBJECT TO A CIVIL PENALTY NOT TO EXCEED FIVE THOUSAND DOLLARS AND THE STATED VALUE OF THE CLAIM FOR EACH SUCH VIOLATION.

NOTICE TO OHIO APPLICANTS: ANY PERSON WHO, WITH INTENT TO DEFRAUD OR KNOWING THAT HE IS FACILITATING A FRAUD AGAINST AN INSURER, SUBMITS AN APPLICATION OR FILES A CLAIM CONTAINING A FALSE OR DECEPTIVE STATEMENT IS GUILTY OF INSURANCE FRAUD.

NOTICE TO OKLAHOMA APPLICANTS: WARNING: ANY PERSON WHO KNOWINGLY, AND WITH INTENT TO INJURE, DEFRAUD OR DECEIVE ANY INSURER, MAKES ANY CLAIM FOR THE PROCEEDS OF AN INSURANCE POLICY CONTAINING ANY FALSE, INCOMPLETE OR MISLEADING INFORMATION IS GUILTY OF A FELONY (365:15-1-10, 36 §3613.1).

NOTICE TO PENNSYLVANIA APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME AND SUBJECTS SUCH PERSON TO CRIMINAL AND CIVIL PENALTIES.

NOTICE TO TENNESSEE, VIRGINIA AND WASHINGTON APPLICANTS: IT IS A CRIME TO KNOWINGLY PROVIDE FALSE, INCOMPLETE OR MISLEADING INFORMATION TO AN INSURANCE COMPANY FOR THE PURPOSE OF DEFRAUDING THE COMPANY. PENALTIES INCLUDE IMPRISONMENT, FINES AND DENIAL OF INSURANCE BENEFITS.

NOTICE TO VERMONT APPLICANTS: ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON FILES AN APPLICATION FOR INSURANCE OR STATEMENT OF CLAIM CONTAINING ANY MATERIALLY FALSE INFORMATION OR, CONCEALS, FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT ACT, WHICH MAY BE A CRIME AND MAY SUBJECT SUCH PERSON TO CRIMINAL AND CIVIL PENALTIES.

The undersigned is a duly authorized representative of the **Applicant** and hereby acknowledges that reasonable inquiry has been made to obtain the answers herein which are true, correct, and complete to his/her best knowledge and belief.

Signed			
	(Duly authorized representative, by and on behalf	f of the Applicant)	
Date			
Title		Organization:	
	(Must be signed by an authorized officer)		(Organization's seal)
Attest			
	(Duly authorized representative, by and on behalf	f of the Applicant)	
Produce	er		
License	e Number		
Addres			